

AMORE: Atlantic Marine Offshore Renewable Energy: A Project proposal:

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Outline

- About CMN and the MOR Group
- Some previous projects to build on
- Collaboration with key organisations
- Proposed project aim and actions
- Most suitable programme
- Potential partners
- Next steps and brief discussion

Cornwall Marine Network (CMN)

Mission Statement:

'To increase the economic prosperity of our member companies'

- Formed in 2002 by marine employers
- Not-for-profit
- > 350 Members
- > £14Million project funding since 2005
- > 1,300 new jobs Created
- > 5,000 Employees engaged in skills
- Added > £120 Million GVA
- Provided real vocational training to >3,000 Young People
- Created >800 new Apprenticeships in just 2 years



Marine Offshore Renewables

What is MOR?

The MOR Group is a network of market leading companies working, delivering and providing outstanding solutions for the marine renewable energy industry.

The group is based in the South West, but its members provide products and services to clients across the world.



Marine Offshore Renewables

MOR aims to be...

- Single point of access
- Shop window of the supply chain capabilities services and support
- Developing a recognised brand for the MRE supply chain sector
- Voice of the local supply chain



Marine Offshore Renewables

Member Benefits...



Business promotion



Developer meetings



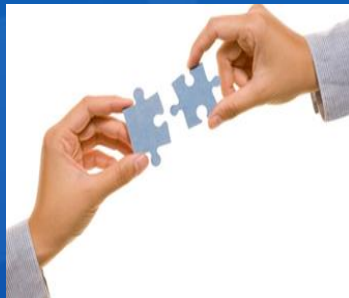
Networking



Consultation & representation



Activities & Events



Collaboration



Newsletters & reports

LinkedIn
Members only



Some previous MRE projects to build on:

1. Atlantic Power Cluster Project

2. SI Ocean

3. Energy MARE

4. MARINET

5. MERiFIC

6. Channel MOR



CORNWALL
marine
NETWORK
NETMOBK
WISLUG

Proposed Project Aim



AMORE:

Atlantic Marine Offshore Renewable Energy

To deliver real industry action by creating a series of Marine Renewable Energy supplier clusters attracting in-country device developer interest and ex-country skills/knowledge export opportunities.



Proposed Actions

1. Cluster
2. Mapping and base-lining
3. Diversification support for SMEs to enter the MRE market - gaps and opportunities
4. Facilitation of large contracts/coordinated tender response
5. Focusing on customer needs.
6. Group Marketing



Suitable Programme identified



- The regions of the Atlantic Area are the most suited to working together to develop MRE Clusters because they share similar geo-social characteristics. e.g.
- Deeper, less protected waters
- Peripheral locations
- Seasonal economies

Collaboration with key organisations

1. CPMR Atlantic Arc Commission
2. DG MARE Ocean Energy Forum
3. Ocean Energy Europe
4. INORE – International Network on Renewable Energy

Some Potential Partners

- Requirements
- Commercial partners?
- Close collaboration
- UK: Cornwall, Devon, Scotland, Ireland, Wales, South East (eligible areas)
- France: Finistere, Brittany, Pays de la Loire , Nantes, St. Nazaire, La Rochelle
- Spain: Basque Country, Cantabria, Santander, Galicia
- Portugal

Discussion and next steps

Next Steps:

- Review Submitted Operational Programme document and await further guidance
- Develop partner search and confirm appropriate partners
- Agree actions to be included, outputs and Prepare draft outline budget



Thoughts, Ideas and Questions?



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